

Figure 25

Corporate Survey 2009 *

SITE SELECTION FACTORS

LABOR	Very Important %	Important %	Minor Consideration %	Of No Importance %
Availability of skilled labor	46.4	40.5	11.1	2.0
Availability of unskilled labor	16.3	39.2	30.7	13.7
Training programs	13.4	48.3	30.9	7.4
Labor costs	54.8	41.9	1.9	1.3
Low union profile	53.7	22.1	12.1	12.1
Right-to-work state	39.3	34.7	16.0	10.0
TRANSPORTATION/TELECOMMUNICATIONS				
Highway accessibility	50.6	42.3	6.4	0.6
Railroad service	6.5	20.9	34.0	38.6
Accessibility to major airport	13.5	35.5	32.9	18.1
Waterway or oceanport accessibility	4.8	12.9	28.6	53.7
Availability of advanced ICT services	40.9	42.3	10.1	6.7
FINANCE				
Availability of long-term financing	35.3	30.1	20.9	13.7
Corporate tax rate	43.5	43.5	8.4	4.5
Tax exemptions	44.2	44.2	9.7	1.9
State and local incentives	43.1	41.8	13.1	2.0
OTHER				
Availability of buildings	30.3	45.4	20.4	3.9
Availability of land	25.0	50.7	20.4	3.9
Occupancy or construction costs	44.7	42.0	10.7	2.7
Expedited or "fast-track" permitting	27.8	44.4	22.5	5.3
Raw materials availability	22.8	34.2	28.9	14.1
Energy availability and costs	43.0	45.0	11.3	0.7
Environmental regulations	33.6	37.6	23.5	5.4
Proximity to major markets	26.0	47.3	20.5	6.2
Proximity to suppliers	17.0	46.9	29.3	6.8
Inbound/outbound shipping costs	39.1	42.6	16.5	1.7
Proximity to technical university	5.7	31.0	43.7	19.6
QUALITY-OF-LIFE FACTORS				
Climate	10.7	44.3	36.9	8.1
Housing availability	15.4	47.0	29.5	8.1
Housing costs	17.6	43.9	30.4	8.1
Healthcare facilities	17.4	51.0	26.8	4.7
Ratings of public schools	18.2	43.2	30.4	8.1
Cultural opportunities	11.5	34.5	41.9	12.2
Recreational opportunities	13.0	39.7	35.6	11.6
Colleges and universities in area	10.8	39.9	38.5	10.8
Low crime rate	32.7	46.3	18.4	2.7

*All figures are percentages and are rounded to the nearest tenth of a percent.

Figure 26

Combined Ratings* of 2009 Factors

Corporate Survey 2009

SITE SELECTION FACTORS			
RANKING		2009	2008
1.	Labor costs	96.7	91.4 (2)**
2.	Highway accessibility	92.9	95.4 (1)
3.	Tax exemptions	88.4	88.6 (4)
4.	Energy availability and costs	88.0	87.9 (5)
5.	Corporate tax rate	87.0	85.3 (8)
6.	Availability of skilled labor	86.9	87.7 (6)
7.	Occupancy or construction costs	86.7	90.4 (3)
8.	State and local incentives	84.9	87.2 (7)
9.	Availability of advanced ICT services	83.2	55.5 (21)
10.	Inbound/outbound shipping costs	81.7	N/A
11.	Low union profile	75.8	82.7 (9)
12.	Available land	75.7	82.0 (10)
12T.	Availability of buildings	75.7	80.8 (11)
14.	Right-to-work state	74.0	76.6 (13)
15.	Proximity to major markets	73.3	78.7 (12)
16.	Expedited or "fast-track" permitting	72.2	72.5 (15)
17.	Environmental regulations	71.2	76.1 (14)
18.	Availability of long-term financing	65.4	64.2 (17)
19.	Proximity to suppliers	63.9	69.2 (16)
20.	Training programs	61.7	62.3 (19)
21.	Raw materials availability	57.0	56.8 (20)
22.	Availability of unskilled labor	55.5	62.9 (18)
23.	Accessibility to major airport	49.0	53.3 (22)
24.	Proximity to technical university	36.7	38.4 (23)
25.	Railroad service	27.4	27.2 (24)
26.	Waterway or oceanport accessibility	17.7	15.7 (25)
QUALITY-OF-LIFE FACTORS			
RANKING			
1.	Low crime rate	79.0	78.2 (1)
2.	Healthcare facilities	68.4	77.6 (2)
3.	Housing availability	62.4	66.2 (4)
4.	Housing costs	61.5	67.1 (3)
5.	Ratings of public schools	61.4	65.7 (5)
6.	Climate	55.0	56.0 (6)
7.	Recreational opportunities	52.7	48.6 (8)
8.	Colleges and universities in area	50.7	55.3 (7)
9.	Cultural opportunities	46.0	46.4 (9)
<p>*All figures are percentages and are the total of "very important" and "important" ratings of the Area Development Corporate Survey and are rounded to the nearest tenth of a percent.</p> <p>** (2008 ranking)</p>			



March 25, 2010

MEMORANDUM

To: Sawmill Cove Industrial Park Board of Directors
From: Garry White, Director
Subject: SCIP Board status

The terms of the following Sawmill Cove Board members will be expiring within the next few months.

Lowell Frank – Appointed May 13, 2008 / Expires May 13, 2010
Grant Miller – Appointed June 10, 2008 / Expires June 10, 2010
Charles Horan – Appointed June 10, 2008 / Expires June 10, 2010